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DEPT. OF TRANSPORTATION

DOCKET

January 5, 2009

JAN 05 11:21 AM

Re: **Transland Inc. et al, December 17<sup>th</sup> Pre-hearing Conference**

To Whom it may concern,

Enclosed you will find the corrected version of the 12.17.08 hearing in the matter of Transland Inc. The corrections in speaker identifiers were sent to us from John Bell, Esq, they have been made and resent to all the appropriate parties. Please let us know if you have any questions.

Sincerely,

Jen Stello

## U.S. DEPARTMENT OF TRANSPORTATION

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OFFICE OF HEARINGS  
WASHINGTON, D.C.

+ + + + +

PRE-HEARING CONFERENCE

+ + + + +

IN THE MATTER OF:

TRANSLAND, INC., BRIAN	Docket Nos.
WILSON, CHARLES ROBERTS,	FMCSA-2006-25348,
CHRISTOPHER CARTER,	25349, 25350,
JAMES DEJONGE, MICHAEL	25351, 25352,
SLAUGHTER, ALFONSO	25353, and 25354
GONZALES.	

Respondents

Wednesday, December 17, 2008  
Telephone Conference

The above-entitled matter came on  
for hearing pursuant to notice, at 3:00 p.m.  
Eastern Standard Time.

BEFORE: THE HONORABLE RONNIE A. YODER  
Chief Administrative Law Judge

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APPEARANCES:On Behalf of the Respondents:

ANTHONY J. McMAHON, ESQ  
5009 Sentinel Drive  
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(301) 263-0588

KEITH L. SACHS, ESQ.

Of: Metxas, Norman & Pidgeon, LLP  
900 Cummings Center, Suite 207T  
Beverly, Massachusetts 01915  
(978) 927-8000

On Behalf of the Agency:

JOHN C. BELL, ESQ.

Of: Federal Motor Carrier Safety Admin.  
Eastern Service Center  
802 Cromwell Park Drive, Suite N  
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P-R-O-C-E-E-D-I-N-G-S

3:05 p.m.

ADMIN. JUDGE YODER: Okay. On the record. This is a pre-hearing telephone conference in the matter of Transland, Inc., and others, Docket Nos. FMCSA-2006-25348, 25349, 25350, 25351, 25352, 25353, and 25354.

On the phone we have four people; for the Complainant, John C. Bell, attorney with the Federal Motor Carrier Safety Administration, who will be speaking for the Field Administrators today. Also on the line is Darin Jones from the Chicago Office of FMCSA. Mr. Jones, you're an attorney?

MR. JONES: No, sir. I'm the Field Administrator.

ADMIN. JUDGE YODER: Oh, I see. Okay.

MR. BELL: Your Honor, is it necessary for Mr. Jones to -- I was under the impression that it wasn't necessary for Mr. Jones to participate in this call. Is that

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1 going to be necessary?

2 ADMIN. JUDGE YODER: Not at all,  
3 as long as you have authority to do whatever  
4 is necessary to settle this matter.

5 MR. BELL: I do have Mr. Jones'  
6 authority so, with that, I would like to ask  
7 that Mr. Jones be excused.

8 ADMIN. JUDGE YODER: Yes. I  
9 assume that he was called, just because he's  
10 on the service list.

11 COURT REPORTER: Your Honor, this  
12 is the court reporter. I'm going to ask that  
13 people identify themselves.

14 ADMIN. JUDGE YODER: Yes. That  
15 was Mr. Bell.

16 MR. BELL: I would apologize.  
17 This is John Bell again. I was under the  
18 impression from, Your Honor, your office, I  
19 believe, that Mr. Jones presence was  
20 necessary. But if it's not --

21 ADMIN. JUDGE YODER: As long as  
22 you have the authority to settle this matter,

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1 that's all I need.

2 MR. BELL: Then Mr. Jones, I  
3 guess, thank you for calling in.

4 MR. JONES: Thank you. I'll sign  
5 off.

6 ADMIN. JUDGE YODER: Okay. All  
7 right. For Respondents, we have Anthony J.  
8 McMahon and Keith L. Sachs. And McMahon will  
9 be speaking for the Respondents.

10 I called the pre-hearing  
11 conference because of the petition with  
12 respect to the settlement agreement, which was  
13 submitted to me for approval. And I thought  
14 we needed to address some of the issues that  
15 have been raised and see if we can't move this  
16 off dead center.

17 Mr. Bell, I don't think I have  
18 ever received a proposed settlement in which  
19 one of the parties said they didn't want it.  
20 I mean, I've been doing this for what, 23  
21 years at DOT and 33 years over all. This is  
22 the first time I've ever gotten a settlement

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1 agreement where one of the parties says we  
2 don't want it. You think it should be  
3 approved anyway.

4 MR. BELL: Yes. This is John Bell  
5 again, just for the record. Yes, Your Honor.  
6 I've had -- if you read through the terms of  
7 the settlement agreement, what it says is that  
8 the Respondent had -- once executed by the  
9 Respondent, it could not be withdrawn for 30  
10 days. It couldn't -- the Respondent could not  
11 withdraw his agreement to the settlement  
12 agreement. Here, the Respondent signed it on  
13 the 20 -- signed the settlement agreement on  
14 the 20th of November; mailed it on the 24th;  
15 and then, shortly thereafter, decided that  
16 they didn't want to settle this case anymore.  
17 At that point, they had agreed to it and they  
18 had agreed that they could not withdraw from  
19 it for 30 days.

20 ADMIN. JUDGE YODER: Well, you  
21 referred to this as a final agreement. I  
22 mean, the agreement says it's final, once it's

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1       executed by the Field Administrators. Is that  
2       your position?

3               MR. BELL:       Well, it's final,  
4       subject to the acceptance by Your Honor -- by  
5       the Administrative Law Judge. And I believe  
6       the next step is that it's also submitted to  
7       the Assistant Administrator. I believe it's  
8       a final order -- considered to be a final  
9       agency order under 349 CFR 386-22.

10              ADMIN. JUDGE YODER:   Well, I'm  
11       inclined -- it's a final order if I approve  
12       it.

13              MR. BELL:   Right. That's correct,  
14       Your Honor. That's where I was going with  
15       that.

16              ADMIN. JUDGE YODER:   And if I  
17       don't approve it, it's nothing. And the  
18       agreement really shouldn't say that it's final  
19       when it's executed by the Field Administrator,  
20       because it isn't. Do you know what I mean?

21              MR. BELL:   I agree with you, Your  
22       Honor. And, if you read through the

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1 pleadings, I was not involved in the drafting  
2 of this settlement agreement. And so, I just  
3 really can't speak to what its terms were. I  
4 believe that it was drafted -- it says that it  
5 was jointly drafted by the Field Administrator  
6 and Transland.

7 ADMIN. JUDGE YODER: You have  
8 looked at it, have you not?

9 MR. BELL: I have looked at it.

10 ADMIN. JUDGE YODER: Does it  
11 differ from forms that you're familiar with?

12 MR. BELL: It -- it -- as far as  
13 the terms of the settlement agreement, or as  
14 far as that specific section that you're  
15 referring to?

16 ADMIN. JUDGE YODER: Either one.

17 MR. BELL: The settlement  
18 agreement forms that are typically used when  
19 a case is settled prior to going before a --  
20 before a decision maker, have -- has the  
21 language that it's final upon execution by the  
22 Field Administrator. And I believe that that

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1 language may have made it into this settlement  
2 agreement inadvertently.

3 ADMIN. JUDGE YODER: Yes. Okay.

4 MR. BELL: And so, if the Field  
5 Administrator agrees that this settlement  
6 agreement is not final until accepted by the  
7 Administrative Law Judge.

8 ADMIN. JUDGE YODER: Is it your  
9 understanding that it can't be withdrawn by  
10 Transland for 30 days. Does that mean it can  
11 be withdrawn after 30 days?

12 MR. BELL: I -- the intent of the  
13 language is -- my understanding of the intent  
14 of the language is that, for 30 days, the  
15 Field Administrator has the opportunity to  
16 consider the -- consider the terms of the  
17 settlement agreement, once it's executed by  
18 the Respondent. If the Field Administrator  
19 fails to counter sign within the 30 days,  
20 then, at that point, the Respondent is free to  
21 withdraw its --

22 ADMIN. JUDGE YODER: You think it

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1 gives the Field Administrator a 30-day option?

2 MR. BELL: That's the way that I  
3 understand it. Yes, sir.

4 ADMIN. JUDGE YODER: Do you think  
5 there's any consideration to that option?

6 MR. BELL: Is there any  
7 consideration for the option?

8 ADMIN. JUDGE YODER: Yes, sir.

9 MR. BELL: For the 30 days?

10 ADMIN. JUDGE YODER: Yes, sir.

11 MR. BELL: I think that the  
12 agreement is there's consideration on both  
13 sides. In this case, I think that the Field  
14 Administrator has given it a significant --  
15 significant consideration for all the terms in  
16 this settlement agreement, by agreeing to the  
17 conditional reduction of the amount and  
18 agreeing to an eight month payment plan on a  
19 significant amount of money, with no interest  
20 charged.

21 ADMIN. JUDGE YODER: Can you hear  
22 me?

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1 MR. BELL: I'm sorry if I spoke  
2 over you. I can hear you now.

3 ADMIN. JUDGE YODER: Are you using  
4 a speaker phone?

5 MR. BELL: I am. Would you like  
6 me to take it off?

7 ADMIN. JUDGE YODER: I don't want  
8 to be on a phone where you can't hear me and  
9 where you talk over me.

10 MR. BELL: I apologize, Your  
11 Honor.

12 ADMIN. JUDGE YODER: All right.  
13 So you think that there's consideration  
14 running to Transland because the Field  
15 Administrator has agreed to certain things in  
16 the settlement? Is that what you said?

17 MR. BELL: Yes. That is what I  
18 said.

19 ADMIN. JUDGE YODER: Well, the  
20 settlement isn't binding on the Field  
21 Administrator. Is that right? Until he signs  
22 it.

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1 MR. BELL: Until he signs it.  
2 Right.

3 ADMIN. JUDGE YODER: All right.  
4 So what is the consideration for the 30-day  
5 option?

6 MR. BELL: I'm not sure that I  
7 understand your question, Your Honor.

8 ADMIN. JUDGE YODER: Well, you're  
9 saying that Transland is bound by a 30-day  
10 commitment. What's the consideration for that  
11 commitment?

12 MR. BELL: The Field Administrator  
13 has given -- the consideration is the entire  
14 agreement they settled upon.

15 ADMIN. JUDGE YODER: There is no  
16 agreement. There is no agreement until it's  
17 signed by the Administrator.

18 MR. BELL: I'm not sure that there  
19 has to be separate consideration for every --  
20 every term --

21 ADMIN. JUDGE YODER: There isn't.  
22 I'm not talking about separate consideration.

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1 You're talking about a 30-day option. What's  
2 the consideration for that 30-day option?  
3 Well, let me help you, Mr. Bell. I'm not at  
4 all sure there is any. And there is, however,  
5 a provision in the rules that says it may not  
6 be withdrawn for a period of 30 days. That's  
7 386.2283. But that's a regulation. That's  
8 not consideration. So all I'm suggesting is  
9 that there may be a problem there.

10 So, in any event, Transland then  
11 got in touch with you and said that they  
12 didn't want to do the settlement. Is that  
13 right?

14 MR. BELL: Transland did not;  
15 Transland's attorney did, on November 25th.

16 ADMIN. JUDGE YODER: That's what I  
17 mean.

18 MR. BELL: Yes. I just wanted to  
19 be clear that I've never spoken to an employee  
20 or officer of Transland.

21 ADMIN. JUDGE YODER: Yes. Right.  
22 So was the Field Administrator told that when

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1 you learned it?

2 MR. BELL: Told of what?

3 ADMIN. JUDGE YODER: Told that the  
4 representative counsel for Transland said they  
5 no longer wanted to go through with the  
6 agreement?

7 MR. BELL: Are you asking me about  
8 a conversation between me and my client?

9 ADMIN. JUDGE YODER: I'm asking  
10 you whether you communicated that information  
11 to the Field Administrator.

12 MR. BELL: Well, I'm not sure how  
13 I can answer that without waiving an  
14 attorney/client privilege. But --

15 ADMIN. JUDGE YODER: Do you think  
16 that's an attorney/client privilege matter?

17 MR. BELL: I -- if I'm giving  
18 advice to my client, I think that it is.

19 ADMIN. JUDGE YODER: So, if I ask  
20 you other things about your communications  
21 with the Field Administrator, with respect to  
22 this settlement, your response is going to be

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1 the same?

2 MR. BELL: Well, it's -- I'm not  
3 sure of the relevance of my privileged  
4 communications with my client.

5 ADMIN. JUDGE YODER: Well, you're  
6 characterizing them as privileged. I'm  
7 inquiring as to the nature of your  
8 participation in the preparation of this  
9 settlement.

10 MR. BELL: I have no -- I had no  
11 preference -- I had no involvement in the  
12 preparation of the settlement agreement. I  
13 didn't even know that it had been sent. I  
14 didn't know that it had been signed and I  
15 didn't know that it had been signed by the  
16 Field Administrator until I received it on  
17 December 3rd, from the Field Administrator,  
18 directly.

19 ADMIN. JUDGE YODER: Did you know  
20 that it was being negotiated?

21 MR. BELL: I knew that it was  
22 being negotiated.

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1 ADMIN. JUDGE YODER: Were you, in  
2 fact, asked to authorize such negotiations as  
3 suggested in the petition?

4 MR. BELL: I was asked by my  
5 client if he could speak to Transland. Yes.

6 ADMIN. JUDGE YODER: And did your  
7 client then consult with you about what should  
8 be in that settlement agreement?

9 MR. BELL: No, my client did not.

10 ADMIN. JUDGE YODER: And you  
11 didn't tell them what should be in it?

12 MR. BELL: No, sir. I did not.

13 ADMIN. JUDGE YODER: Or what the  
14 settlement level should be?

15 MR. BELL: No, sir. I did not.

16 ADMIN. JUDGE YODER: All right.  
17 Well, I asked those questions, Mr. Bell, only  
18 because there are references in here  
19 suggesting improper conduct. And your  
20 responses were that you did not communicate  
21 directly with the Respondent, which left open  
22 a wide door with respect to whether you

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1 communicated indirectly with the Respondent.

2 MR. BELL: I've had no -- other  
3 than my client calling me and saying Transland  
4 has called --

5 ADMIN. JUDGE YODER: Right.

6 MR. BELL: -- the Field  
7 Administrator directly and wants to settle  
8 this case, and may I talk to him.

9 ADMIN. JUDGE YODER: Yes.

10 MR. BELL: And, other than that, I  
11 had no knowledge that anything had ever  
12 happened after that, until I received the call  
13 from Mr. McMahon on the 25th, that Transland  
14 was no longer interested in settlement. And  
15 then, the next thing that I heard about the  
16 settlement was -- I received from the Field  
17 Administrator directly, on December 3rd, a  
18 copy of a fully executed settlement agreement.

19 ADMIN. JUDGE YODER: Okay. I just  
20 wanted to put on the table and make sure you  
21 were aware of the Disciplinary Rule 7-014A1 of  
22 the former Model Code, which said that you

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1 cannot communicate or cause another to  
2 communicate on the subject of the  
3 representation of a party he knows to be  
4 represented by a lawyer in that matter.

5 MR. BELL: I'm well aware of the  
6 Disciplinary Rules that are applicable to me.

7 ADMIN. JUDGE YODER: Well, I just  
8 mentioned that one because it was in the  
9 former Model Code and the current rule states  
10 that there was not intention to substantively  
11 change that previous rule. So that the bar  
12 runs not just to direct communication, but to  
13 causing another to communicate, which can be  
14 a complicated question, in and of itself.

15 MR. BELL: And I think there's  
16 also -- I'm sorry?

17 ADMIN. JUDGE YODER: You were  
18 saying?

19 MR. BELL: I think that there was  
20 also an exception where parties may  
21 communicate directly with each other.

22 ADMIN. JUDGE YODER: Well, that's

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1 not an exception. That's a different  
2 modality. Parties can communicate with each  
3 other. But the question is whether a lawyer  
4 can cause another to communicate. And that  
5 would be the issue, if there were an issue.  
6 And, as I say, I just wanted to alert you to  
7 that question.

8 MR. BELL: Thank you.

9 ADMIN. JUDGE YODER: Now, with  
10 respect to the agreement, itself, Mr. McMahon,  
11 I gather the suggestion is that your Safety  
12 Director was not authorized to negotiate this  
13 settlement?

14 MR. McMAHON: That's correct, Your  
15 Honor.

16 ADMIN. JUDGE YODER: I have a lot  
17 of difficulty with that. Among the reasons is  
18 that the previous settlement agreement was  
19 negotiated with the Safety Director and  
20 executed by the Safety Director. And then, at  
21 one point, I think Mr. Walker actually told  
22 Mr. Lucht -- that's L-U-C-H-T -- to go ahead

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1 with the settlement. Isn't that correct?

2 MR. McMAHON: Your Honor, this is  
3 McMahon. The -- in the earlier case, where  
4 the Safety Director, who had been at Transland  
5 for well over a year, had negotiated a  
6 settlement, they were not represented by  
7 counsel. I did not represent them. I was not  
8 aware that that case existed. In this case,  
9 they were represented by counsel, me and Mr.  
10 Sachs, for a number of years. The -- Mike  
11 Walker, the President of Transland, has made  
12 clear that Transland has had a severe  
13 financial burden because of the cost of the  
14 representation by counsel in this case. When  
15 I talked to him -- I got an e-mail that was  
16 attached to our opposition or petition to  
17 declare the settlement void -- I got an e-mail  
18 from Mr. Walker advising that Mr. Lucht had  
19 negotiated a reduction of the penalty. He did  
20 not know what all was involved, but the -- in  
21 the conditions, and so on. He had not seen  
22 the settlement agreement. He did not know

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1 that a written settlement agreement had been  
2 signed, or even existed. All he understood  
3 was that Mr. Lucht had negotiated a reduction  
4 of the amount of the payment and the reduced  
5 amount was to be paid over a period of time.

6 When I spoke -- he sent me an e-  
7 mail. When I got that e-mail, Mr. Sachs and  
8 I got on the phone with Mr. Walker and Mr.  
9 Lucht. And I pointed out to Mr. Walker what  
10 was in that -- well, I'm not sure if I, at  
11 that time, had it. But, in any case, I said  
12 this is the -- you know, this is the end of  
13 this case. You have paid us a lot of money to  
14 bring us to where we are now, which involves  
15 a lot of discovery, drafting of briefs, etc.,  
16 and, you know, this is the end. Conceivably,  
17 if you do nothing, the Chief Administrative  
18 Law Judge could render a decision in your  
19 favor. And, at that point, you've won. It's  
20 over. And he indicated he thought the  
21 Government would appeal. And I said well that  
22 depends on what the -- what the decision is.

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1 And then they'll have to discuss it, if it's  
2 contrary to the position of the Claimant. And  
3 that, even if the Government were inclined to  
4 appeal, you could negotiate a better  
5 settlement; you'd be in a stronger position.  
6 And they should not have spoken to you.  
7 You're represented by counsel. This is like  
8 the police calling somebody who's been  
9 indicted, who's represented by an attorney.

10 ADMIN. JUDGE YODER: Mr. McMahon,  
11 let me interrupt you there. You don't have  
12 any question that clients can talk to each  
13 other, despite the fact that they're  
14 represented by counsel, do you?

15 MR. McMAHON: No. No.

16 ADMIN. JUDGE YODER: Okay. So it  
17 would be a bit of an overstatement to say that  
18 they shouldn't have talked to one another.

19 MR. McMAHON: Oh. However, at the  
20 point where they realized -- that the Claimant  
21 realized that this party was represented by  
22 counsel, and consulted with their own attorney

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1 to see if it was appropriate or permitted for  
2 them to negotiate a settlement of a matter  
3 that was under litigation, I think that their  
4 attorney should have said no, you may not. We  
5 have to bring in their attorneys.

6 ADMIN. JUDGE YODER: You're  
7 suggesting that that may run a foul of the  
8 Disciplinary Rule with respect to causing  
9 another to communicate?

10 MR. McMAHON: That's exactly what  
11 I mean, Your Honor. I think that did cause  
12 it.

13 ADMIN. JUDGE YODER: But you  
14 didn't say that in your filing. That's why I  
15 was wondering whether that's what you were  
16 suggesting.

17 MR. McMAHON: Yes, sir. It was.

18 ADMIN. JUDGE YODER: Which still  
19 leaves me wondering why one should conclude  
20 that Mr. Walker's knowledge of the agreement  
21 was relevant to whether the settlement was  
22 effective and whether Mr. Lucht had the

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1 authority to go ahead. If Mr. Lucht had the  
2 authority to go ahead, it doesn't matter  
3 whether Mr. Walker knew anything about it.

4 MR. McMAHON: The authority to go  
5 ahead, Your Honor, was to go ahead with what  
6 Mr. Lucht told Mr. Walker he was inclined to  
7 go ahead with. And that was to get an  
8 agreement to reduce the amount of the  
9 penalties.

10 ADMIN. JUDGE YODER: What, if  
11 anything, is, in your mind, unusual about the  
12 terms of this settlement agreement, as agreed.  
13 I mean, you've done lots of these, have you  
14 not?

15 MR. McMAHON: No. No, I haven't,  
16 Your Honor.

17 ADMIN. JUDGE YODER: Oh. Okay.  
18 I'm sorry. I'm projecting my own familiarity  
19 with them. Are you not familiar with the  
20 general form that these settlement agreements  
21 take?

22 MR. McMAHON: Well, they're in the

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1 Code of Federal Regulations. That's why it --  
2 it recites that it was jointly drafted. I  
3 don't see how a Claimant and a Respondent can  
4 jointly draft something that's in the Code of  
5 Federal Regulations. That's bogus on its  
6 face.

7 ADMIN. JUDGE YODER: I'm sorry.  
8 Are you suggesting that the entire settlement  
9 agreement is in the Code of Federal  
10 Regulations?

11 MR. McMAHON: I believe that  
12 everything that's in that is in there.

13 ADMIN. JUDGE YODER: Is that your  
14 position, Mr. Bell?

15 MR. BELL: This is John Bell. I  
16 don't believe that the text of the settlement  
17 agreement is in the Code of Federal  
18 Regulations. 386.22 has some required terms  
19 in it, but I don't think that the actual text  
20 is anywhere set forth in the regulations.

21 ADMIN. JUDGE YODER: Okay. Thank  
22 you.

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1 MR. McMAHON: I am sorry, Your  
2 Honor. This is McMahon again. There  
3 certainly are parts that is not in there, like  
4 the amount of reduction and so on.

5 ADMIN. JUDGE YODER: Well, I'm  
6 just not sure that, in general, the terms are  
7 in there. For instance, one of the terms is  
8 how long you have to avoid any finding of  
9 violation. And, in the previous settlement  
10 agreement, that term was two years. In this  
11 settlement agreement, it's three years.

12 You're familiar with the previous  
13 settlement agreement, are you not, Mr.  
14 McMahon?

15 MR. McMAHON: I'll take your work  
16 for it, Your Honor. I don't have any  
17 recollection of it.

18 ADMIN. JUDGE YODER: Well, you got  
19 Mr. Bell's filing in response to your  
20 petition?

21 MR. McMAHON: I did. But I didn't  
22 look at that earlier settlement agreement.

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1 ADMIN. JUDGE YODER: That attaches  
2 a copy of the earlier settlement agreement.

3 MR. McMAHON: It did.

4 ADMIN. JUDGE YODER: You might  
5 want to take a look at that.

6 MR. McMAHON: Okay.

7 ADMIN. JUDGE YODER: It might be  
8 instructive, in terms of what is normal with  
9 respect to such settlement agreements.

10 MR. McMAHON: All right. But,  
11 Your Honor, if this -- Mr. Walker is very  
12 strong in his opinion that Mr. Lucht was not  
13 authorized when he was told to go ahead, to  
14 agree that future compliance reviews would not  
15 result in any charges of violations of Section  
16 395.8(e), and that, if any such violations  
17 occurred or were discovered on a compliance  
18 review, that the entire \$50,000 would be due  
19 and payable immediately, and failure to pay  
20 within 90 days would result in loss of  
21 authority to operate in interstate commerce.  
22 He would not authorize that. And here is the

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1 Safety Director who's only been working there  
2 for two days.

3 ADMIN. JUDGE YODER:  
4 Unfortunately, Mr. McMahon, I think you'll  
5 find that term is also in the previous  
6 settlement.

7 MR. McMAHON: And Mr. Walker  
8 didn't read that either.

9 MR. McMAHON: Mr. McMahon, you  
10 need to wait until I'm finished.

11 MR. McMAHON: I'm sorry, Your  
12 Honor.

13 ADMIN. JUDGE YODER: And that was  
14 signed by a Safety Director who, apparently,  
15 had been there for quite some time.

16 MR. McMAHON: He had been there a  
17 while. Stan Tastric.

18 ADMIN. JUDGE YODER: Well, in any  
19 event, there's no contention that he didn't  
20 have authority to sign that.

21 MR. McMAHON: That's right.

22 ADMIN. JUDGE YODER: Or that Mr.

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1 Walker disapproved of that agreement.

2 MR. McMAHON: That's right.

3 ADMIN. JUDGE YODER: It required  
4 Transland to avoid violations for two years.

5 MR. McMAHON: But Mr. Walker was  
6 not familiar with the terms of that settlement  
7 agreement or the one we're talking about here.  
8 In fact, he didn't read the one we're talking  
9 about here until I told him to, while we were  
10 on the telephone, in December.

11 ADMIN. JUDGE YODER: I understand.  
12 While you may regret that, and you may wish  
13 that your client was more familiar with things  
14 that he had authorized his people to do, it  
15 appears that he authorized Luchts to go ahead  
16 with this. Now, let's just look at some of  
17 the things we're talking about here. One of  
18 the things you are concerned about is whether  
19 the agreement says may or will, with respect  
20 to what will happen if there's a default.  
21 That is a question that we would normally fix  
22 in the course of approving a settlement

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1 agreement. So that would not be something  
2 that we would have that much difficulty with.

3 There are some things, however,  
4 that do cause me concerns. And one of them is  
5 that, apparently, the FMCSA rules, with  
6 respect to the use of GPS data changed  
7 basically two days after this agreement was  
8 reached. Is that right, Mr. Bell?

9 MR. BELL: I'm not sure of the  
10 exact date that they were published in the  
11 Federal Register, but it is within that, yes.

12 ADMIN. JUDGE YODER: November 18,  
13 2008.

14 MR. BELL: Then that would be two  
15 days before this agreement was signed that it  
16 was published.

17 ADMIN. JUDGE YODER: Before it was  
18 signed, but after it was agreed to.

19 MR. BELL: I don't believe that  
20 the telephone conversations even started until  
21 November 19th.

22 ADMIN. JUDGE YODER: Okay. So, in

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1 any event, there was a change in the  
2 regulatory environment, by reason of that  
3 notice in the Federal Register. Is that  
4 right?

5 MR. BELL: The -- yes, the 1997  
6 policy memo was rescinded. Yes.

7 ADMIN. JUDGE YODER: Right. And  
8 the consequence of that was the GPS dated --  
9 could now be used by FMCSA representatives in  
10 all of its compliance reviews. Is that  
11 basically what that amounted to?

12 MR. BELL: Well, there were  
13 certain restrictions in the 1997 policy  
14 statement that --

15 ADMIN. JUDGE YODER: Right.

16 MR. BELL: -- required certain  
17 levels of approval before requesting GPS data  
18 from carriers. And so that policy statement  
19 has been rescinded.

20 ADMIN. JUDGE YODER: I think  
21 that's a yes.

22 MR. BELL: That was as close to a

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1 yes as I guess I can get.

2 ADMIN. JUDGE YODER: Okay. Good.

3 So it would appear that there may have been a  
4 substantial change in the regulatory  
5 environment, either at the time this agreement  
6 was entered or before it was signed or after  
7 it was signed. In any event, right around the  
8 same time. So, that is one concern I have  
9 about the agreement.

10 I must say, I do have a concern  
11 about the fact that Counsel for Transland was  
12 not advised that these negotiations were going  
13 on, which meant that Counsel for FMCSA knew  
14 they were going on, but Counsel for Transland  
15 did not know they were going on. Now,  
16 admittedly, Counsel for FMCSA may not have  
17 known that Counsel for Transland didn't know,  
18 since Mr. Bell was not privy to communications  
19 between Transland and Mr. McMahon. But that  
20 is a concern.

21 There's a third concern. And that  
22 is that the settlement agreement purports to

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1 say that it's final when it's executed by the  
2 Field Administrator. And that is clearly  
3 something that would not be approved by me.  
4 Because it just isn't true. And so that  
5 obviously would have to be amended.

6 Now, we have pending in this  
7 matter cross motions for summary judgment.  
8 And there's been no decision on those motions.  
9 And, assuming this matter is settled, then  
10 there wouldn't necessarily need to be a  
11 decision on these motions. I did, however,  
12 want to clarify what the positions of the  
13 parties, with respect to those motions and the  
14 matters at issue in these proceedings. I'm  
15 sure both parties recognize that such a motion  
16 could only be granted if there are no disputed  
17 issues of fact. And, in looking through the  
18 papers and focusing on what the parties are  
19 saying in them and some of the things they  
20 aren't saying in them, I wonder whether that  
21 is a realistic possibility.

22 If the motions don't end the

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1 matter, then the matter will go to trial.  
2 And, based on the communications that we have  
3 from Mr. Walker, I would gather that that is  
4 something that Transland really doesn't want  
5 to have happen. Does someone have a squeaky  
6 chair or is this the "Inner Sanctum", or what?

7 MR. McMAHON: I am afraid I have a  
8 squeaky chair, Your Honor. McMahon.

9 ADMIN. JUDGE YODER: All right.  
10 Can we agree, Mr. Bell, that if this goes to  
11 trial the central question is going to be  
12 whether Transland knew or should have known of  
13 these alleged violations by the Transland  
14 employees?

15 MR. BELL: I believe that is one  
16 of the central questions. But I also believe  
17 that Transland, in its reply, has denied that  
18 the violations occurred at all. So I guess  
19 that would be, for each of the 118 counts that  
20 --

21 ADMIN. JUDGE YODER: Right.

22 MR. BELL: -- that the Field

1 Administrator would be required to put on a  
2 case for that too.

3 ADMIN. JUDGE YODER: So that would  
4 have to be proved?

5 MR. BELL: Yes, sir.

6 ADMIN. JUDGE YODER: Okay. But,  
7 with respect to whether those violations  
8 occurred, the test would be whether Transland  
9 knew or should have known that they occurred.  
10 Is that right?

11 MR. BELL: That is true.

12 ADMIN. JUDGE YODER: Okay. And,  
13 the reason I asked that is that it is not  
14 always clear to me in the cross motions that  
15 that issue is joined. In other words, the  
16 question of what constitutes reasonable  
17 behavior by Transland, with respect to  
18 gathering knowledge, does not appear to me to  
19 have been clearly addressed in the cross  
20 motion for summary judgment. Did I miss  
21 something?

22 MR. BELL: If you'll bear with me

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1 for a moment, Your Honor.

2 ADMIN. JUDGE YODER: Yes,  
3 certainly.

4 MR. BELL: I will go through and  
5 see if --

6 ADMIN. JUDGE YODER: I would take  
7 it that -- while you're looking -- I would  
8 take it that one of the questions there is  
9 whether Transland knew or should have known  
10 the information that Claimant garnered from  
11 the GPS statement.

12 MR. BELL: I think that is -- I'm  
13 not sure that the motion did -- did explain it  
14 as well as it could have. But I think that  
15 that is the -- all the violations were  
16 discovered using the Respondent's phone  
17 records. And so, based on that, Respondent  
18 knew or should have known -- Transland knew,  
19 or should have known, just based on a review  
20 of its own records, that these violations  
21 occurred.

22 ADMIN. JUDGE YODER: When you say

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1 on records, you include the GPS data?

2 MR. BELL: That -- yes, Your  
3 Honor. I do.

4 ADMIN. JUDGE YODER: Okay. And  
5 you aren't contending that there was some  
6 obligation on Transland to, as a matter of  
7 course, use GPS data?

8 MR. BELL: No, Your Honor.

9 ADMIN. JUDGE YODER: Okay. That  
10 brings me to a number of other questions.  
11 Because I'm wondering what violations remain  
12 in this proceeding if you don't have the GPS  
13 data. Are there any violations you can prove  
14 without the GPS data?

15 MR. BELL: All of the violations  
16 are based on the GPS data.

17 ADMIN. JUDGE YODER: Okay. So the  
18 answer is none? There are no specific  
19 violations relating to the fatal accident by  
20 who was it, DeJonge?

21 MR. BELL: James DeJonge.

22 ADMIN. JUDGE YODER: D-E-J-O-N-G-

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1 E.

2 MR. BELL: All of the violations  
3 in this are 395.8(3) violation of false logs.  
4 I don't know whether one of them had to do  
5 with that particular day. I know that there  
6 was evidence gathered showing that Mr. DeJonge  
7 was in violation of that, but I don't know if  
8 it was one of the charged violations or  
9 whether it was part of the extent.

10 ADMIN. JUDGE YODER: Now, I do  
11 gather from the cross motion that one of the  
12 reasons given for checking the GPS data was  
13 the agreement between the fueling statements  
14 and the RODS.

15 MR. BELL: Well, I think it's --  
16 and, again, this would probably -- might be  
17 better answered by Mr. Lantz -- L-A-N-T-z --  
18 the Safety Investigator's --

19 ADMIN. JUDGE YODER: Well,  
20 unfortunately, you're the guy on the spot  
21 here.

22 MR. BELL: I understand that.

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1 ADMIN. JUDGE YODER: You're the  
2 only one I have, so you get to answer.

3 MR. BELL: And I will. His --  
4 what his affidavit says, if I recall  
5 correctly, is that he -- his initial review  
6 was of a random driver. He pulled 30 -- 30  
7 days of records for a random driver. Each one  
8 of the records lined up exactly with the  
9 fueling statements. And he found that to be  
10 unusual.

11 ADMIN. JUDGE YODER: Right.

12 MR. BELL: His next step -- his  
13 next step was to review Mr. DeJonge's record  
14 for the time period surrounding the fatal  
15 accident. And, as part of that -- in part of  
16 that review of Mr. DeJonge's records, he  
17 requested the GPS records for Mr. DeJonge,  
18 which were provided by Transland, without a  
19 subpoena.

20 ADMIN. JUDGE YODER: Right.

21 MR. BELL: He reviewed the records  
22 for Mr. DeJonge for that 30-day -- I believe

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1 it was a 30-day period. The accident, I  
2 think, was on April 7th, and he reviewed from  
3 March 15th to April 15th. And he reviewed all  
4 of the records that were given to him, with  
5 respect to Mr. DeJonge, including the GPS  
6 records, and found that Mr. DeJonge was in  
7 violation for 18 out of 25 days.

8 ADMIN. JUDGE YODER: Okay. Now,  
9 since Mr. Lantz couldn't come up with this  
10 without reviewing the GPS data, how is it that  
11 you content that Transland should have come up  
12 with it?

13 MR. BELL: Well, Transland -- it's  
14 -- it had access to these records as well,  
15 whether or not it -- it can't excuse itself  
16 from responsibility by saying that it didn't  
17 look at these records. It had access to these  
18 records. They were records pulled from its  
19 computer systems and records pulled from data  
20 bases and GPS units that it owned. And for it  
21 to just ignore what is available to it,  
22 becomes, I think, should have known.

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1 ADMIN. JUDGE YODER: Do you have  
2 any authority for that?

3 MR. BELL: Other than?

4 ADMIN. JUDGE YODER: What I hear  
5 you saying, Mr. Bell, is that a carrier has an  
6 obligation to check -- I don't know how much  
7 -- but check GPS data to check the validity of  
8 RODS. Is that what I'm hearing you say?

9 MR. BELL: GPS data or GPS records  
10 are supporting documents. And so, yes, they  
11 do have an obligation to insure the validity  
12 of the records of duty status (RODS).

13 ADMIN. JUDGE YODER: Where do you  
14 find that obligation?

15 MR. BELL: That they have a duty  
16 to -- in 395-8(e), that they have an  
17 obligation to insure that the RODS are  
18 accurate.

19 ADMIN. JUDGE YODER: Right. But,  
20 until this recent change in the regulations,  
21 there was no general recognition that GPS data  
22 should be used in checking the RODS. Right?

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1 MR. BELL: Not specifically to use  
2 GPS. But they do -- a carrier does have an  
3 obligation to make sure that the records  
4 aren't false. If they have access to data  
5 that could -- that bears on that, then they  
6 have an obligation to check that data.

7 ADMIN. JUDGE YODER: Well, it's my  
8 recollection that, at one point, someone on  
9 behalf of the Field Administrator contends  
10 that Transland used GPS data to randomly check  
11 RODS. Is that right?

12 MR. BELL: My understanding is  
13 that the Safety Investigator, Lantz, was told  
14 that by a Safety Investigator -- or sorry --  
15 a Safety Director for Transland, named Al  
16 Mobley, M-O-B-L-E-Y. But that this Field  
17 Administrator -- at this point, the Field  
18 Administrator doesn't need -- that's not a  
19 material fact to this, because the data -- I'm  
20 sorry, the GPS data was properly requested by  
21 Safety Investigator Lucht, without it having  
22 to be -- one of the ways to get GPS data,

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1 under the 1997 memorandum was, if the carrier  
2 used it as part of a random -- as a way of  
3 randomly checking. But another way was if  
4 there were high accident rates and there were  
5 a couple of other exceptions where it -- where  
6 GPS data could be requested. And that's what  
7 happened here, not necessarily based on Mr.  
8 Mobley, but that was one of the contentions.

9 ADMIN. JUDGE YODER: I take it  
10 then that you would not seek to prove that  
11 Transland used GPS to randomly check RODS?

12 MR. BELL: I don't think that -- I  
13 don't think that the Field Administrator needs  
14 to prove it because I think that the Safety --

15 ADMIN. JUDGE YODER: That's not  
16 what I asked you, Mr. Bell.

17 MR. BELL: Right.

18 ADMIN. JUDGE YODER: As you will  
19 recall. My question was whether that was  
20 something you would seek to prove. I gather  
21 you're telling me no.

22 MR. BELL: It is not something, at

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1 this point, that I would seek to prove. And,  
2 obviously, it's --

3 ADMIN. JUDGE YODER: See. One of  
4 the problems I have with the response that you  
5 just gave me was, it was -- your response was  
6 an effort to justify the subpoena. My inquiry  
7 is not directed at whether the subpoena was  
8 justified. My inquiry is directed at what is  
9 information that Transland should have known.  
10 And what I'm trying to identify is the  
11 position of the Claimant, with respect to the  
12 conduct that Transland should have engaged in,  
13 in order to have known what you learned from  
14 the GPS data. I think that's what you're  
15 going to have to prove.

16 MR. SULLIVAN: I understand. And  
17 I think what Transland is required to know, or  
18 should have known here, is it is required to  
19 look through data that is available to it --  
20 its supporting documents that are available to  
21 it, including the GPS data, because it had GPS  
22 data -- it had access to GPS data.

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1 ADMIN. JUDGE YODER: Okay. Your  
2 position then is that Transland has an  
3 obligation to check RODS against GPS data?

4 MR. BELL: Because it was a --  
5 because it is a supporting document that it  
6 maintained. Yes.

7 ADMIN. JUDGE YODER: That -- okay.  
8 Did you have any authority for that?

9 MR. BELL: Not at this time.

10 ADMIN. JUDGE YODER: Well, if  
11 that's your position, then that's something  
12 you might well want to brief.

13 MR. BELL: Other than -- yes, sir.  
14 I will. But, other than it being --

15 ADMIN. JUDGE YODER: Do you  
16 understand what I'm saying? My question was  
17 somewhat more limited than that, initially.  
18 My question was whether it was the  
19 Administrator's position -- the Field  
20 Administrator's position that, because of the  
21 things that alerted Lantz, should Transland  
22 also have been alerted to check the GPS data?

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1 Do you understand what I'm asking? Your first  
2 position was Transland should check the GPS  
3 data because it's there. I'm not aware of any  
4 authority for that position. And that's  
5 something you can give me if you have it.

6 Indeed, it has been suggested  
7 that, prior to this recent announcement, it  
8 was not incumbent upon carriers to check GPS  
9 data to verify RODS. And, if you are going to  
10 run this case on that proposition, and if you  
11 can't sustain that proposition, you lose.  
12 Then that gives us a certain kind of case. Do  
13 you understand what I'm saying?

14 MR. BELL: I do understand.

15 ADMIN. JUDGE YODER: And the  
16 question I was asking is whether something  
17 more limited than that, such as an obligation  
18 to check it for the same reasons that Lantz  
19 checked it would be the basis for the Field  
20 Administrator's position. And what I've heard  
21 so far is the answer is no. That's why he  
22 checked it and that's why the subpoena was

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1       okay, but that's not what you're giving as the  
2       reason for Transland -- should have known.

3               Are you contending that Transland  
4       actually knew?

5               MR. BELL:     I'm contending that  
6       Transland should have known, based on the fact  
7       that it maintained these documents that would  
8       have told it, had it looked at the documents  
9       that it maintained.

10              ADMIN. JUDGE YODER:   That sounds  
11       very much like a no.

12              MR. BELL:   No.   I don't -- I don't  
13       think that there's any evidence, at this  
14       point, that Transland actually knew.

15              ADMIN. JUDGE YODER:   Okay.   So  
16       then the question for trial becomes whether  
17       they should have known.   And the test for  
18       should have known is what I'm trying to get  
19       you to focus on.   And what I have heard you  
20       say, so far, is the test for should have known  
21       is because the GPS documents existed, they  
22       should have been checked, period.   And I think

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1 that's something I'm going to need you to  
2 address, if this case goes forward. Because  
3 this whole case is going to be tried on  
4 whether they should have known. And I'm not  
5 aware of any authority out there, spelling out  
6 the parameters of that. So let's press on and  
7 see if we can explore -- was Transland ever  
8 asked to check the GPS data?

9 MR. BELL: I'm not -- during the  
10 compliance review?

11 ADMIN. JUDGE YODER: Ever, in any  
12 way?

13 MR. BELL: I don't know that they  
14 were. I don't think so.

15 ADMIN. JUDGE YODER: Okay. So  
16 that's -- if you rely on the GPS data, you may  
17 have to prove its accuracy.

18 MR. BELL: I think that we can do  
19 that. I think that it can also be something  
20 that there can be notice taken of -- the  
21 accuracy of GPS data. But we would certainly  
22 -- the Field Administrator would certainly be

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1       able to prove that through testimony.

2               ADMIN. JUDGE YODER:     You could  
3       prove the accuracy of Transland's GPS data?

4               MR. BELL:    We could.

5               ADMIN. JUDGE YODER:     And that's  
6       what you would do?

7               MR. BELL:    We can prove that the  
8       records were obtained from Transland -- that  
9       these GPS records -- and we can prove that GPS  
10      records are generally accurate.

11              ADMIN. JUDGE YODER:     You know  
12      that's not what I asked you.

13              MR. BELL:    Whether we can prove  
14      that Transland's actually GPS records were  
15      accurate?

16              ADMIN. JUDGE YODER:     Yes, sir.

17              MR. BELL:    I don't think that  
18      we're required to prove that Transland's GPS  
19      records were accurate.

20              ADMIN. JUDGE YODER:     How do you --

21              MR. BELL:    That they're actual --

22              ADMIN. JUDGE YODER:     How do you

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1 prove the case if you can't prove that the GPS  
2 records were accurate?

3 MR. BELL: Well, I guess they --  
4 Transland is required to -- Transland provided  
5 the documents to us --

6 ADMIN. JUDGE YODER: At your  
7 request.

8 MR. BELL: -- at our -- at the  
9 request of the Field Administrator.

10 ADMIN. JUDGE YODER: Yes.

11 MR. BELL: And they are supporting  
12 documents for Records of Duty Status -- the  
13 GPS records.

14 ADMIN. JUDGE YODER: Well, they  
15 are whatever they are.

16 MR. BELL: They are.

17 ADMIN. JUDGE YODER: And my  
18 question is how do you prove their accuracy?  
19 Or do you?

20 MR. BELL: I don't think that we  
21 have to prove that every single line on those  
22 GPS records is accurate.

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1                   ADMIN. JUDGE YODER:   Well, how  
2                   about the lines that you want to use to prove  
3                   the violations?

4                   MR. BELL:    I don't -- I don't  
5                   think that we have to prove that. We obtained  
6                   them from the files -- or from Transland,  
7                   itself. If Transland has given us misleading  
8                   documents, their misleading documents prove a  
9                   violation. If they -- at this point, it's  
10                  very difficult, I think, for Transland to come  
11                  back and say that the documents that they gave  
12                  us are inaccurate -- the supporting documents.

13                  ADMIN. JUDGE YODER:   Well, they  
14                  aren't the ones who are saying they're  
15                  inaccurate. I'm the one who's asking you how  
16                  you're going to prove they are accurate.

17                  MR. BELL:    And I don't -- I don't  
18                  think that the Field Administrator has to  
19                  prove that they're accurate.

20                  ADMIN. JUDGE YODER:   Why should I  
21                  rely on them, if you don't prove they're  
22                  accurate?

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1 MR. BELL: They were submitted to  
2 the -- by Transland --

3 ADMIN. JUDGE YODER: Because they  
4 were kept by Transland.

5 MR. BELL: -- as a support -- as a  
6 supporting document.

7 ADMIN. JUDGE YODER: Well, as  
8 whatever they were, they were kept by  
9 Transland. They were not required to be kept,  
10 is that right?

11 MR. BELL: No. I don't think they  
12 were required to be kept.

13 ADMIN. JUDGE YODER: They didn't  
14 require -- no one required that they have GPS  
15 data. Is that right?

16 MR. BELL: Well, they're required  
17 to keep all supporting documents for six  
18 months.

19 ADMIN. JUDGE YODER: No. No. No.  
20 No. No. No. No one required them to have  
21 any GPS data, period. Is that correct?

22 MR. BELL: No one requires them to

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1 have any GPS data. That is correct.

2 ADMIN. JUDGE YODER: Okay. So  
3 they have this GPS data. They don't know  
4 whether it's accurate. You don't know whether  
5 it's accurate. Who's going to prove that it's  
6 accurate? You're the one who's supposed to  
7 prove the violations. You're going to prove  
8 it with GPS data. How are you going to prove  
9 it with GPS data, without proving the accuracy  
10 of the GPS data?

11 MR. BELL: What I can prove is  
12 that GPS data -- I can prove that GPS data is  
13 -- conforms to a standard and that it is --  
14 that is relied upon regularly as being  
15 accurate.

16 ADMIN. JUDGE YODER: Yes. It's  
17 something you might want to reflect on, Mr.  
18 Bell. I can't tell that you have. And, if  
19 this case goes to trial, GPS data is the heart  
20 of your case. And, without the GPS data, you  
21 have said you have no violations. So the  
22 question is how do you prove the accuracy of

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1 the GPS data. All you can prove is that -- so  
2 far, all you've told me you can prove is that  
3 you got it from Transland. Okay? All right.

4 Now, Mr. McMahon?

5 MR. McMAHON: Yes, sir.

6 ADMIN. JUDGE YODER: Are you still  
7 there?

8 MR. McMAHON: I am.

9 ADMIN. JUDGE YODER: You haven't  
10 lost interest?

11 MR. McMAHON: No. No. I -- I had  
12 a few things to say, but I knew better than to  
13 interrupt.

14 ADMIN. JUDGE YODER: You'll get a  
15 chance. Did Transland use GPS data to  
16 randomly check its RODS?

17 MR. McMAHON: There were no  
18 documents containing GPS data, Your Honor?

19 ADMIN. JUDGE YODER: Pardon?

20 MR. McMAHON: The documents that  
21 were used by -- by the investigator in the  
22 compliance review were created by Transland's

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1 IT manager, at the request of this --

2 ADMIN. JUDGE YODER: Oh, I see.

3 You wanted to answer a different question.

4 MR. McMAHON: That's it.

5 ADMIN. JUDGE YODER: But you heard

6 the question I asked. Do you want to answer

7 the question I asked?

8 MR. McMAHON: Were they required

9 to use GPS --

10 ADMIN. JUDGE YODER: No. That's

11 not what I asked.

12 MR. McMAHON: I'm sorry.

13 ADMIN. JUDGE YODER: Did Transland

14 use GPS data to check RODS?

15 MR. McMAHON: No, sir.

16 ADMIN. JUDGE YODER: In any way,

17 ever?

18 MR. McMAHON: No, sir. No, sir.

19 ADMIN. JUDGE YODER: Okay. So

20 they didn't do it randomly; they didn't do it

21 full time; they didn't do it, period?

22 MR. McMAHON: Correct, sir.

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1 ADMIN. JUDGE YODER: Can you tell  
2 me why?

3 MR. McMAHON: Because it was so  
4 difficult -- they had no reason to. And,  
5 according to the affidavit of the IT manager,  
6 it was very difficult to -- to create a record  
7 showing the GPS data.

8 ADMIN. JUDGE YODER: Would you  
9 agree that it's unusual to have RODS and  
10 fueling statements agree 100 percent?

11 MR. McMAHON: I -- it's not at all  
12 odd for RODS and fueling statements to agree.  
13 In fact, Your Honor, I believe you had -- well  
14 you had three Swift cases. In one of those  
15 Swift cases, the false logs allegations were  
16 all based on discrepancies -- well, with  
17 supporting documents. And there were no  
18 discrepancies with fueling statements. And  
19 that was because, after the first compliance  
20 review, Swift told -- decided that they were  
21 going to --

22 ADMIN. JUDGE YODER: They may have

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1 all agreed.

2 MR. McMAHON: Pardon me? They may  
3 have all agreed because they knew that the  
4 investigators were going to use fueling  
5 statements to audit RODS. So they told the  
6 drivers -- they caught the drivers falsifying  
7 their logs on the basis of fuel statements.  
8 They sanctioned the drivers. So the drivers  
9 caught on pretty quickly and they logged fuel  
10 stops accurately.

11 ADMIN. JUDGE YODER: Okay. What I  
12 just heard you tell me was no, it's not  
13 unusual to have them agree. But where they  
14 do, it's probably a fraud.

15 MR. McMAHON: It's not -- not  
16 fraudulent to -- to have them agree. It's  
17 purpose, though, is to avoid being charged for  
18 having a false log, because it's not false.

19 ADMIN. JUDGE YODER: Well, maybe  
20 we will disagree as to what a fraud is. But  
21 if you jury-rigged your fuel statements to  
22 agree with your RODS, just so there won't be

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1 a disagreement, somewhere --

2 MR. McMAHON: No, it's the other  
3 way around, Your Honor. You're keeping  
4 accurate logs --

5 ADMIN. JUDGE YODER: Yes.

6 MR. McMAHON: -- so that the  
7 accurate log reflects the time and place where  
8 you fueled.

9 ADMIN. JUDGE YODER: Okay. That's  
10 not what I heard you were saying about what  
11 happened in Swift.

12 MR. McMAHON: Oh, no. That is  
13 what happened, though.

14 ADMIN. JUDGE YODER: Okay. So  
15 you're saying that they really agreed because  
16 they really agreed?

17 MR. McMAHON: Right. Right. The  
18 drivers caught on.

19 ADMIN. JUDGE YODER: Okay.

20 MR. McMAHON: Yes. Don't fake  
21 misstatements on your logs as far as fueling  
22 is concerned.

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1 ADMIN. JUDGE YODER: Okay. Make  
2 sure that everything is accurate?

3 MR. McMAHON: As far as fueling  
4 was concerned, yes.

5 ADMIN. JUDGE YODER: Okay. So  
6 you're suggesting that it is common to have  
7 them agree, because people want to make sure  
8 they agree?

9 MR. McMAHON: If they know that's  
10 what's being used to audit their logs, yes  
11 sir.

12 ADMIN. JUDGE YODER: Okay.

13 MR. McMAHON: And so --

14 ADMIN. JUDGE YODER: Do you  
15 disagree that the GPS data you have is  
16 accurate?

17 MR. McMAHON: I have no idea  
18 whether it is or not, Your Honor. It's not  
19 used -- oh, I don't know what -- I don't  
20 really know enough to -- I don't know, Your  
21 Honor.

22 ADMIN. JUDGE YODER: Okay. Well,

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1 you may need to address that.

2 MR. McMAHON: I don't know that  
3 anybody at the Transland knows. Now maybe  
4 Mobile-Max would know. Yes, but they would  
5 certainly say their stuff is accurate, but I  
6 don't know.

7 ADMIN. JUDGE YODER: Yes. Well,  
8 we may need you to address the question of  
9 whether your GPS data is accurate and whether  
10 you use it in any way to check RODS. And if  
11 not --

12 MR. McMAHON: What we do -- we  
13 would say that the documents that were used to  
14 bring this case are inadmissible because they  
15 do not comply with the requirements of 386.49,  
16 requiring that all written evidence should be  
17 submitted with an affidavit of a person having  
18 personal knowledge of the facts alleged or  
19 documentary evidence in the form of exhibits  
20 attached to an affidavit, identifying the  
21 exhibit and giving its source. Now, Mr. Lantz  
22 can't do that. And that recited the U.S.

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1 versus Arctic Express 194.

2 ADMIN. JUDGE YODER: Do you mean  
3 he can't do that because he doesn't know about  
4 the data?

5 MR. McMAHON: Exactly. He doesn't  
6 know where it came from or what it is or how  
7 it was generated or even who generated it.

8 ADMIN. JUDGE YODER: So he brings  
9 your people in and has them testify?

10 MR. McMAHON: But it's supposed to  
11 be his affidavit, Your Honor, according to the  
12 Sixth Circuit.

13 ADMIN. JUDGE YODER: Well, you  
14 might have to prove that.

15 MR. McMAHON: Well, we asked for  
16 that in discovery and the Government doesn't  
17 have it.

18 ADMIN. JUDGE YODER: Doesn't have  
19 what?

20 MR. McMAHON: The affidavits that  
21 would accompany the written evidence,  
22 defending the GPS data.

1 ADMIN. JUDGE YODER: We don't have  
2 any evidence submitted in this case yet.

3 MR. McMAHON: Only through  
4 discovery, Your Honor.

5 ADMIN. JUDGE YODER: I understand  
6 that. But we don't have any evidence in this  
7 case yet.

8 MR. McMAHON: Right. And I'm  
9 suggesting that what they have is not  
10 admissible under that standard.

11 ADMIN. JUDGE YODER: You're  
12 telling me that you think I can't allow in the  
13 record GPS data that your people testified you  
14 kept and you consider it to be accurate?

15 MR. McMAHON: No. They -- they  
16 wouldn't testify they kept it. They would  
17 testify that their own Safety Director came to  
18 them and said this fellow from the DOT is  
19 doing a compliance review and he wants you --  
20 us, Transland, to create a record showing time  
21 and location with our GPS system. Can you do  
22 that? And their IT manager said well, yes.

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1 So they gave they a list of, you know, trucks  
2 and dates and said, okay --

3 ADMIN. JUDGE YODER: And you think  
4 if your people came in and testified to that,  
5 that I wouldn't allow it to be admitted?

6 MR. McMAHON: Well, if you hand  
7 him the documents that the Government seeks to  
8 have admitted and say is this what you  
9 produced, I'll bet -- I would think he would  
10 probably, truthfully say I don't know.

11 ADMIN. JUDGE YODER: You're  
12 telling me that you don't think I can get your  
13 people to testify with respect to what they  
14 provided to the Field Administrator?

15 MR. McMAHON: I kind of doubt that  
16 Mr. van Armsdale would look at this document  
17 and say well, yes, that's what I gave to Mr.  
18 Mobley, who told me he was going to give it up  
19 to Mr. Lantz.

20 ADMIN. JUDGE YODER: He didn't  
21 keep any copies of what he gave him?

22 MR. McMAHON: I would be willing

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1 to bet he didn't, but I don't really know,  
2 Your Honor.

3 ADMIN. JUDGE YODER: Well, that  
4 sounds like a question of proof, not a  
5 question of admissability.

6 MR. McMAHON: Well then, of  
7 course, we still have the question of the  
8 accuracy of the data.

9 ADMIN. JUDGE YODER: I understand  
10 that.

11 MR. McMAHON: Okay.

12 ADMIN. JUDGE YODER: And my  
13 question to you was don't you have people who  
14 can testify with respect to whether your GPS  
15 data is accurate?

16 MR. McMAHON: Not so far as I've  
17 been able to find out.

18 ADMIN. JUDGE YODER: What do you  
19 mean?

20 MR. McMAHON: I mean, I've asked  
21 that and, you know, there's no one there who  
22 has sufficient knowledge to, you know, make a

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1 convincing argument that this data is accurate  
2 or isn't accurate.

3 ADMIN. JUDGE YODER: But they can  
4 testify with respect to how it was obtained,  
5 under what circumstances. And then an expert  
6 could come in and testify as whether it's  
7 accurate or not?

8 MR. McMAHON: Well, this is a  
9 system that I've never come across before.  
10 This is Mobile-Max. It's not Qualcomm. So --  
11 but again, you raised the question of should  
12 they have known. Well, there's no way for  
13 them to know because there's no document for  
14 them to use to audit logs. And the effort  
15 that was required to produce the paper record  
16 for the compliance review was far beyond any  
17 effort that the motor carrier is required to  
18 go through to create a record -- an electronic  
19 -- a record -- a paper record of electronic  
20 data to use to check the logs. There's just  
21 no obligation. And they didn't --

22 ADMIN. JUDGE YODER: And that's

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1 the issue, isn't it, Mr. McMahon?

2 MR. McMAHON: Yes. Should they  
3 have known. And the answer is no.

4 ADMIN. JUDGE YODER: No. I mean,  
5 you said what they had to do was well beyond  
6 any obligation they have.

7 MR. McMAHON: And the agency  
8 published a notice in the Federal Register,  
9 saying they're not required to spend more than  
10 about three minutes per log and make a random  
11 spot check.

12 ADMIN. JUDGE YODER: But that  
13 would be the issue in this case, whether, in  
14 fact, they had an obligation to do that.

15 MR. McMAHON: That's right.

16 ADMIN. JUDGE YODER: Okay. All  
17 right. Is Transland now checking its  
18 documents with GPS?

19 MR. McMAHON: No.

20 ADMIN. JUDGE YODER: No?

21 MR. McMAHON: No. As you know,  
22 that notice appeared in the Federal Register

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1 in November, effective like tomorrow, I think.

2 ADMIN. JUDGE YODER: December 21.

3 MR. McMAHON: Is that what it is?  
4 And I know that there's consideration being  
5 given to certainly --

6 ADMIN. JUDGE YODER: Excuse me,  
7 December 19th. That's the day after tomorrow.

8 MR. McMAHON: Okay. I've talked  
9 to people at Qualcomm and in the trucking  
10 industry and there is consideration being  
11 given to a -- a suit under the Hobbs Act,  
12 attacking doing that, without notice and  
13 comment rule making. And doing it into place  
14 -- putting into place and system which they  
15 acknowledge exponentially increases the  
16 likelihood of framing false logs. If they do  
17 that, it would be well nigh impossible for us  
18 -- for a trucking company to get a conditional  
19 safety rating in a compliance review. Because  
20 they certainly would find more than ten  
21 percent false logs if they go in and use the  
22 GPS data to audit logs.

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1                   ADMIN. JUDGE YODER:     But that  
2 suggests that there are an awful lot of false  
3 logs.

4                   MR. McMAHON:   Assuming that the --  
5 well, drivers are not going to be as accurate  
6 as a mobile positioning satellite system. I  
7 think a lot of drivers, like lawyers, in  
8 filling out their time sheets, reconstruct  
9 their day at the end of the day.

10                  ADMIN. JUDGE YODER:   Do you think  
11 maybe they would be more careful about filling  
12 them out if they knew they were going to be  
13 checked with GPS data?

14                  MR. McMAHON:        I think the  
15 companies would tell -- and this is the  
16 concern of Qualcomm's, they told me -- they  
17 would tell the GPS companies we don't want  
18 your GPS system. If they're going to use them  
19 against us, we're not going to use it.

20                  ADMIN. JUDGE YODER:   So, what I  
21 hear you saying is that Transland will give up  
22 the use of a GPS system in order to avoid its

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1 being used against them in FMCSA proceedings?

2 MR. McMAHON: I'm told that is  
3 being considered by a lot of motor carriers.

4 ADMIN. JUDGE YODER: Well, if  
5 that's the case, then maybe the three year  
6 violation provision and settlement isn't that  
7 much of a problem for you.

8 MR. McMAHON: Well, they haven't  
9 given it up yet, though, Your Honor.

10 ADMIN. JUDGE YODER: Pardon me?

11 MR. McMAHON: They haven't given  
12 it up yet. And they shouldn't be forced to  
13 give it up.

14 ADMIN. JUDGE YODER: That's a  
15 different question.

16 MR. McMAHON: Yes. But that was --

17 ADMIN. JUDGE YODER: The question  
18 is what is acceptable in the agreement and  
19 what is not acceptable. In the information  
20 that has been submitted, there's a suggestion  
21 that Lantz found a 36 percent falsification  
22 rate.

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1 MR. McMAHON: Which I don't think  
2 is unusual if you use GPS.

3 ADMIN. JUDGE YODER: Okay. So you  
4 think a 36 percent falsification rate is not  
5 unusual?

6 MR. McMAHON: That's correct, Your  
7 Honor. Because, as I said, I don't think  
8 drivers make entries simultaneously with the  
9 event. Although the rules require them to.

10 ADMIN. JUDGE YODER: Well, if you  
11 told them they were going to be checked with  
12 GPS data, don't you think they would be more  
13 inclined to do that? Since they have to  
14 anyway, which is what you just said.

15 MR. McMAHON: I -- you know, I'd  
16 be guessing, Your Honor. I -- I don't know.

17 ADMIN. JUDGE YODER: Okay. I  
18 thought, as an experienced student of the  
19 human psyche, you would have a feeling as to  
20 whether drivers would be more inclined to do  
21 what they are supposed to do anyway if they're  
22 --

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1 MR. McMAHON: Oh, I think they  
2 would have. If they're told by their employer  
3 that we're going to use a GPS system to audit  
4 your logs and if you turn in false logs and we  
5 discover them through the GPS system, we're  
6 going to dock your pay or fire you, yes.  
7 They'd do it then. But they would start  
8 looking around for somebody else who did not  
9 use GPS to check logs.

10 ADMIN. JUDGE YODER: Right.

11 MR. McMAHON: To work for.

12 ADMIN. JUDGE YODER: But, if this  
13 procedure goes forward, it may get harder and  
14 harder to find such places.

15 MR. McMAHON: But, as I say, the  
16 carriers are considering getting rid of the  
17 GPS systems that generate data that can be  
18 used to audit logs.

19 ADMIN. JUDGE YODER: Yes. I  
20 understand that. Okay. Mr. Bell?

21 MR. BELL: Yes, Your Honor?

22 ADMIN. JUDGE YODER: Does the FOTM

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1 address the need to check with GPS data?

2 MR. BELL: There is a section on  
3 -- in FOTM about when a safety investigator --  
4 under what circumstances, he may request GPS  
5 data.

6 ADMIN. JUDGE YODER: Is there a  
7 section that describes whether or when a  
8 carrier should check GPS data?

9 MR. BELL: I'm not aware of one.  
10 I don't think -- I think that the reason that  
11 there wouldn't -- I would not think that there  
12 is one because the FOTM is not addressed to  
13 carriers.

14 ADMIN. JUDGE YODER: No. But it's  
15 addressed to you people and, I mean, it's  
16 addressed to auditors who are checking to see  
17 whether a carrier should have known that  
18 there's a falsification of the RODS. Does the  
19 FOTM address the standard of should have  
20 known?

21 MR. BELL: I'm really -- I don't  
22 know whether it does or not. I'm -- I would

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1 think that it does. But I don't know the  
2 section, off hand.

3 ADMIN. JUDGE YODER: So you think  
4 it might also explore standards for  
5 reasonableness and negligence in discovering  
6 information or using GPS data?

7 MR. BELL: I don't know whether it  
8 does or not.

9 MR. BELL: Can I answer that, Your  
10 Honor.

11 ADMIN. JUDGE YODER: Excuse me. I  
12 would like you to find out and provide any  
13 such sections.

14 MR. BELL: The sections on -- on  
15 new -- I'm sorry, about the standard for  
16 negligence?

17 ADMIN. JUDGE YODER: Anything that  
18 answers the question of knew or should have  
19 known; the standard for reasonableness in  
20 carrier conduct with respect to discovering  
21 RODS falsifications or other record  
22 inaccuracies.

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1 MR. McMAHON: May I answer that,  
2 Your Honor?

3 ADMIN. JUDGE YODER: Yes.

4 MR. McMAHON: I've quoted from the  
5 FOTM in briefs that I've filed also with you.  
6 Quoting from the FOTM, that if a carrier is to  
7 be charged with a driver having falsified his  
8 logs, the investigator must have two  
9 conflicting -- two documents that conflict  
10 with the log, and he must verify the accuracy  
11 of the log. Now, that's not -- he's not  
12 supposed to verify the accuracy of the log at  
13 a hearing. He's supposed to be -- verify the  
14 accuracy of the conflicting document during  
15 the investigation.

16 ADMIN. JUDGE YODER: Sure.

17 MR. McMAHON: Two documents.

18 ADMIN. JUDGE YODER: Yes. I  
19 understand that. But my question is whether  
20 there is anything specifically in the FOTM  
21 that addresses the question of the standard  
22 for establishing whether a carrier should have

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1 known something.

2 MR. McMAHON: Not in the FOTM, but  
3 certainly in the Federal Register, it's a --  
4 there is a statement that carriers are  
5 expected to spend not more than three minutes  
6 auditing -- per log -- auditing logs. And  
7 they're not required to audit all logs. A  
8 random sample is sufficient.

9 ADMIN. JUDGE YODER: And you think  
10 that is a comprehensive statement of  
11 everything that's in the FOTM addressing the  
12 question of known or should have known?

13 MR. McMAHON: No. I think that's  
14 the only --

15 ADMIN. JUDGE YODER: That's what  
16 I'm asking for.

17 MR. McMAHON: Oh, sorry.

18 ADMIN. JUDGE YODER: Okay.

19 MR. McMAHON: I -- I -- that's the  
20 only place I know of a statement by the  
21 Government as to the duty of the carrier to  
22 check the accuracy of drivers' logs.

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1 ADMIN. JUDGE YODER: Which FOTM  
2 are you referring to?

3 MR. McMAHON: I'm not referring to  
4 the FOTM, Your Honor. I'm referring to --

5 ADMIN. JUDGE YODER: You were  
6 before.

7 MR. McMAHON: Oh. Oh. Saying  
8 that -- that he's not to bring a charge,  
9 unless he finds two conflicting --

10 ADMIN. JUDGE YODER: Yes. You  
11 were referring to a FOTM. What FOTM?

12 MR. McMAHON: Right. It was the  
13 2002 version.

14 ADMIN. JUDGE YODER: Is that the  
15 one that applies in this case?

16 MR. McMAHON: Your Honor, I think  
17 once the Court of Appeals in the Merrick ATA  
18 case approved the FOTM as complying with the  
19 statutory obligation, I don't think -- the  
20 agency could not change it without notice and  
21 common rule making. That's the only one I  
22 have.

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1 ADMIN. JUDGE YODER: I think that  
2 answer was I don't know.

3 MR. McMAHON: If the question is,  
4 is that in the FOTM that was in effect at the  
5 time of the compliance review, that's correct.  
6 I don't know.

7 ADMIN. JUDGE YODER: That's what I  
8 thought. Okay. I have to interpret these  
9 answers, you know, because I have this idea in  
10 my mind that when I ask a question, I want an  
11 answer to that question. So what I hear you  
12 saying in response to that question is you  
13 don't know. Okay. Well, that's okay. But I  
14 would like to know. And Mr. Bell, since you  
15 seem to be the keeper of the key, with respect  
16 to what the FOTM says, I think it's going to  
17 fall on you to glean and present for our  
18 edification what the FOTM says with respect to  
19 when a carrier should have known something.  
20 Do you understand what I'm saying?

21 MR. BELL: Yes, I do, Your Honor.

22 ADMIN. JUDGE YODER: That's good.

1       Okay.   Now, so that gives you some idea of  
2       what you fellows are faced with if this case  
3       goes to trial. And it also, I hope, gives you  
4       some idea of the likelihood that we're going  
5       to find there aren't any material issues of  
6       fact -- disputed issues of fact. Because it  
7       strikes me that what we've been talking about  
8       for the last little while has been what may  
9       very well be disputed issues of fact. Are we  
10      communicating? Do you want to address that  
11      Mr. McMahon?

12               MR. McMAHON:    I'm sorry, Your  
13      Honor. Were you saying do we agree that there  
14      are disputed issues of fact?

15               ADMIN. JUDGE YODER:    I think  
16      that's what I'm saying.

17               MR. McMAHON:    Yes. Well, I -- I  
18      don't -- the only one I can think of is the  
19      question of whether or not Mobley told Lantz  
20      that he used GPS to spot check logs. And I  
21      think Mr. Bell said he wasn't going to try to  
22      prove that.

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1           ADMIN. JUDGE YODER:   Well, that  
2           was one thing.   But the basic thing is what  
3           should Transland do in order to know something  
4           that it should have known.

5           MR. McMAHON:       Well, if the  
6           Government can come up the answer to that, we  
7           don't have an answer, Your Honor.

8           ADMIN. JUDGE YODER:   I think  
9           that's an ultimate fact.   But it may be  
10          comprised of a lot of penultimate facts.   I  
11          mean, there may need to be a lot of records  
12          created to demonstrate what the facts are,  
13          with respect to the situation, so we can see  
14          what Transland should have done.

15          MR. McMAHON:       Well, we've done  
16          discovery, Your Honor.   And we've asked the  
17          Government to produce evidence that indicates  
18          that Transland knew or should have known and  
19          they haven't produced anything that I believe  
20          shows that.   And if they haven't produced it,  
21          I'd say they had an obligation to prove it,  
22          but since they didn't produce it, I'd say they

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1 didn't have it. So there's no issue of  
2 material fact on that issue -- on that  
3 question.

4 ADMIN. JUDGE YODER: Let's ask Mr.  
5 Bell. Mr. Bell, do you think there are any  
6 issues of fact, with respect to whether  
7 Transland knew or should have known of these  
8 violations?

9 MR. BELL: Well, I think that,  
10 based on Your Honor's discussion of the  
11 issues, I think that there is going to be need  
12 for testimony on what Transland should have  
13 known, both on our side to show that Transland  
14 should have known that these drivers were  
15 falsifying their logs, and then, I guess,  
16 Transland, at that point, if we prove our  
17 prima facie case, then Transland would have to  
18 present evidence to show that it -- there was  
19 no way that it could have known. But yes, I  
20 think that it sounds as if there is a dispute  
21 on that fact.

22 ADMIN. JUDGE YODER: Well, Mr.

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1 McMahon?

2 MR. McMAHON: Yes, sir.

3 ADMIN. JUDGE YODER: Maybe in  
4 reviewing the transcript of this, you will  
5 perceive that, in the eye of the trier of  
6 fact, there are issues with respect to what  
7 Transland should have known.

8 MR. McMAHON: Well, may I -- just  
9 for the sake of your understanding how I would  
10 advise Transland -- based on what I've been  
11 hearing, the Government believes that they  
12 would go forward with the proof and offer  
13 evidence showing that Transland should have  
14 known that these violations occurred. It is  
15 clear, at this point, that the only evidence  
16 that the Government has is paper records  
17 created during the compliance review by the  
18 manager of IT at Transland. They did not  
19 exist prior to the compliance review. There  
20 was no way that Transland could have  
21 discovered these violations without the  
22 creation of the records that were demanded

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1 during the compliance review. They had no  
2 obligation to create such records.

3 ADMIN. JUDGE YODER: Well, that's  
4 what remains to be determined, isn't it?

5 MR. McMAHON: Well, yes. But I  
6 don't think it's going to require an awful lot  
7 of testimony or proof.

8 ADMIN. JUDGE YODER: Well, I don't  
9 know how much an awful lot is for you. But,  
10 what we would start to do, I suppose, is to  
11 find out what the facts are with respect to  
12 what documents and sources of information  
13 there were and what Transland could reasonably  
14 have been expected to glean from those  
15 documents. And --

16 MR. McMAHON: Well, we did go  
17 through --

18 ADMIN. JUDGE YODER: No. You've  
19 got to let me finish.

20 MR. McMAHON: I'm sorry, Your  
21 Honor.

22 ADMIN. JUDGE YODER: That's one of

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1 the rules.

2 MR. McMAHON: I'm sorry.

3 ADMIN. JUDGE YODER: Yes. And I  
4 would suppose that there might be testimony  
5 with respect to industry practice, in terms of  
6 what might give rise to a duty to inquire or  
7 a need to pursue further. We've had the  
8 suggestion from Mr. Lantz that agreement  
9 between fuel records and RODS suggests a need  
10 to look further. You might have people who  
11 would disagree with that. You've suggested as  
12 much in this pre-hearing conference. It  
13 strikes me that that may be an issue of fact.  
14 And the question is how far does Transland  
15 need to go in trying to ascertain whether  
16 these RODS, which are alleged to be false,  
17 whether they, in fact were or weren't false.  
18 And I don't know of any precedent, legally, to  
19 help us on that subject. If you do, then I'll  
20 be very happy to see that in your response.

21 MR. McMAHON: Well, could I  
22 comment on what's in the record now in support

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1 of our motion for a final order?

2 ADMIN. JUDGE YODER: Certainly.

3 MR. McMAHON: We -- Transland  
4 employed a retired or a former Office of Motor  
5 Carrier, DOT, FMSCA investigator who, during  
6 his career, conducted compliance reviews. And  
7 he replicated the compliance review done by  
8 Mr. Lantz, using the supporting documents --  
9 paper supporting documents that were given to  
10 Mr. Lantz, and did a compliance review, as  
11 would normally be done, and found something  
12 less than four percent false logs. So that's  
13 in the record now, Your Honor.

14 ADMIN. JUDGE YODER: Excuse me,  
15 Mr. McMahon. Nothing is in the record now.  
16 Nothing.

17 MR. McMAHON: Or, in the file  
18 then.

19 ADMIN. JUDGE YODER: Excuse me.  
20 We are in a pre-hearing phase. Nothing gets  
21 in the record until I put it in the record.  
22 There is nothing in the record.

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1 MR. McMAHON: But that is  
2 something that is in the file in support of a  
3 motion for a dispositive order.

4 ADMIN. JUDGE YODER: Yes. I  
5 understand that. And you can read the  
6 transcript and decide for yourself whether you  
7 think it's likely that those dispositive  
8 orders -- well, Mr. Bell has already said that  
9 he thinks there are material issues of fact,  
10 so we can treat his motion as moot. And you  
11 can look at the record of this transcript and  
12 decide whether you think it's likely that  
13 there's going to be a determination in favor  
14 of Transland on the issue of whether there are  
15 no disputed issues of fact. But I will leave  
16 that to your good judgment, okay?

17 Meanwhile, we have in front of us  
18 an agreement which purports to settle this  
19 proceeding. And the issue is how much more  
20 time, effort, and expense do the parties  
21 choose to put into this matter, or is it  
22 possible to effectuate the settlement which

1 has been agreed to.

2 Now, my concern, Mr. Bell, I've  
3 already indicated, with respect to this  
4 agreement. And I have serious question as to  
5 whether it's in the public interest to approve  
6 a settlement which one of the parties has said  
7 that they don't want to agree to. And they  
8 have suggested that it was inappropriate for  
9 them to not have been advised that this was  
10 under negotiation between the parties, without  
11 counsel for one of the parties knowing about  
12 it. And I'd just as soon not get into trying  
13 the question of whether that is or is not  
14 appropriate, particularly if the matter can be  
15 settled.

16 So, what I'd like to do, Mr.  
17 McMahon, is look at this agreement and, just  
18 for purpose of discussion, assume that, if  
19 there is not agreement, you're looking at a  
20 hearing, okay?

21 MR. McMAHON: Right.

22 ADMIN. JUDGE YODER: What about

1 this agreement is unacceptable from  
2 Transland's standpoint? Number one, I gather  
3 that Transland has agreed to an amount, with  
4 respect to settling it. Now, I'm not saying  
5 that that amount can or couldn't change. But  
6 at least there was an agreement with respect  
7 to that amount, which was incorporated in this  
8 settlement agreement. There was -- there is  
9 a provision in here with respect to violations  
10 occurring in three years. Now, if GPS is  
11 used, I would suppose that might reduce  
12 violations. If it isn't used, then it's not  
13 going to be available to provide the basis for  
14 violations. So that may cut both ways, with  
15 respect to the acceptability of a violation  
16 term. I would suggest, Mr. McMahon, you  
17 really need to look at the previous  
18 settlement, because I think that you'll find  
19 that the terms in the previous settlement very  
20 closely track some of the terms in this one,  
21 which you were expressing concern about.

22 Now, the previous agreement did

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1 have a two year term, rather than a three year  
2 term. And you folks might look at whether it  
3 is possible to massage that term in some way.  
4 I think it's important that both parties  
5 recognize that the playing field may have  
6 changed somewhat since this agreement was  
7 negotiated, with the adoption of a new  
8 regulation which, in essence, creates a new  
9 regulatory regime. It may be that some  
10 attention could be paid to whether some  
11 specific reference to GPS might or might not  
12 be appropriate. I don't want to venture into  
13 that territory. I'm just trying to suggest  
14 some avenues for you folks to pursue.

15 In case you haven't gathered, what  
16 I am headed toward is suggesting that you  
17 folks go back to the table and try to achieve  
18 an agreed settlement of these proceedings.  
19 And I will hold everything else in abeyance  
20 until I hear from you folks.

21 Now, I know that Mr. McMahon was  
22 concerned about the need to make a payment

1 pursuant to this agreement on December 31st.  
2 And, of course, I think Mr. Bell agrees that  
3 there really isn't an agreement until I  
4 approve it. Is that right, Mr. Bell?

5 MR. BELL: That is right.

6 ADMIN. JUDGE YODER: And so, if I  
7 don't approve it, then there is no first  
8 payment due on December 31. Is that correct?

9 MR. BELL: I think that that term  
10 would have to be amended to fit with whenever  
11 it was approved. Yes.

12 ADMIN. JUDGE YODER: Well, you'd  
13 need to get a new payment schedule. All I'm  
14 trying to establish, on the record, is that  
15 Mr. McMahon doesn't have to concern himself  
16 with a December 31 first payment date or any  
17 of the other payment dates set forth in that  
18 schedule. In essence, we will place this  
19 agreement on the table and let you folks try  
20 to come up with something that you both agree  
21 to. Does that sound satisfactory to the two  
22 of you?

1 MR. McMAHON: Well, Your Honor.  
2 I've settled many of these cases, indeed, with  
3 other lawyers in Mr. Bell's office there in  
4 Baltimore. But I've never agreed or had a  
5 client agree to that agreement. We've settled  
6 them on the basis that the Respondent neither  
7 admits or denies that the violation was  
8 committed and the settlement and payment does  
9 not constitute an admission or a finding that  
10 a violation occurred and that the payment of  
11 the agreed amount would not have an adverse  
12 impact on the carrier's safe-stat score.  
13 We've done that. I'm sure Transland would  
14 like to settle this case. It's bleeding them  
15 dry. So --

16 ADMIN. JUDGE YODER: Well, Mr.  
17 McMahon, I hope you aren't missing the purport  
18 of what I've been doing with your folks for  
19 the last two and a half hours.

20 MR. McMAHON: I don't think so,  
21 Your Honor.

22 ADMIN. JUDGE YODER: I have been

1 trying to lead you folks to water.

2 MR. McMAHON: Right.

3 ADMIN. JUDGE YODER: In the hopes  
4 that you might drink.

5 MR. McMAHON: That was my  
6 impression.

7 ADMIN. JUDGE YODER: I'm not  
8 telling you what should be in a settlement  
9 agreement. I am telling you that I will, if  
10 you folks agree, hold this in abeyance until  
11 I hear back from you at a date certain. And  
12 my question to you was is that okay with you.

13 MR. McMAHON: It's okay with me,  
14 Your Honor.

15 ADMIN. JUDGE YODER: Well, okay.  
16 That's a better answer than I got last time.  
17 Or at least I think it is.

18 MR. McMAHON: It takes time, but I  
19 learn eventually.

20 ADMIN. JUDGE YODER: Well, there's  
21 always hope. When you get as old as I am, you  
22 just keep waiting and hoping. Now, Mr. Bell?

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1 MR. BELL: That's fine with me.

2 ADMIN. JUDGE YODER: Okay. Then  
3 let me just proceed with a few things I have  
4 here. We had the late penalty payment and  
5 there was an objection to that. Again, Mr.  
6 McMahon, that is a provision that I've seen  
7 time and again. If you don't make the  
8 payments when you're supposed to, the entire  
9 amount normally becomes due and owing. I'm  
10 not saying that's the way you need to arrange  
11 this. And you folks can decide what you can  
12 and can't do and should and shouldn't do. All  
13 I'm suggesting is that if you don't do  
14 something, I think you're looking at a  
15 hearing. And I think you're looking at a  
16 hearing that is going to trod new ground, if  
17 you will, in terms of examining of what the  
18 FOTM says about what people have a reason to  
19 know, in terms of what the law says about what  
20 is reasonable to expect of a carrier in terms  
21 of policing its own data and utilizing  
22 whatever resources it has to make sure that

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1 they are accurate. And I don't think we're  
2 going to find a lot of precedential help on  
3 that. So what we're going to be looking at in  
4 a hearing is something that canvasses the area  
5 to see what the facts are with respect to  
6 those issues.

7 Now, okay. Now, let's see. We  
8 have a pending motion to dismiss as the  
9 individual Respondents. And I didn't look,  
10 but I assume that this settlement was intended  
11 to related to everybody. Is that right, Mr.  
12 Bell?

13 MR. BELL: No, Your Honor. It's  
14 only for the company.

15 ADMIN. JUDGE YODER: You propose  
16 to settle this for the company and leave the  
17 drivers' complaints pending?

18 MR. BELL: At this point, the  
19 drivers' cases have not -- are not  
20 consolidated. At least not that I'm aware of.

21 ADMIN. JUDGE YODER: Have you  
22 looked at the orders on the pre-hearing

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1 conference?

2 MR. BELL: The order on the pre-  
3 hearing conference?

4 ADMIN. JUDGE YODER: Yes, sir.  
5 Setting this pre-hearing conference.

6 MR. BELL: I'm sorry. I must have  
7 missed that. Did that consolidate the cases?

8 ADMIN. JUDGE YODER: Well, I  
9 didn't say it consolidated the cases. But  
10 you'll notice that it references all the  
11 cases. And when I started today, I referenced  
12 all the documents.

13 MR. BELL: Yes, Your Honor. But,  
14 as far as the settlement agreement, the  
15 settlement agreement was only specifically  
16 related to the company case and not to the  
17 driver cases. And I --

18 ADMIN. JUDGE YODER: I cannot  
19 imagine a situation in which I would approve  
20 a settlement agreement that related only to  
21 the company and not to the drivers. That  
22 would strike me as an incredible waste of

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1 Government and Respondent resources.

2 MR. BELL: I think that --

3 ADMIN. JUDGE YODER: You can try  
4 to convince me to the contrary.

5 MR. BELL: No. I'm not going to  
6 try to convince you to the contrary, Your  
7 Honor.

8 ADMIN. JUDGE YODER: You've  
9 already been paid the penalties in those  
10 cases.

11 MR. BELL: That was where I was  
12 going with this, in that, if we can reach an  
13 agreement on the company's, I think that what  
14 we can do -- the Field Administrator can do is  
15 withdraw his objection to the drivers' motions  
16 to dismiss. If we can reach an agreement on  
17 the company.

18 ADMIN. JUDGE YODER: Well, let me  
19 say, if you're going to submit something to me  
20 for approval, you'd better.

21 MR. BELL: I think that that would  
22 be the position the Field Administrator would



1 take, if we reached a settlement on the  
2 company.

3 ADMIN. JUDGE YODER: I'm not  
4 saying you'd better do that. I'm saying you'd  
5 better resolve all of these. Don't give me a  
6 settlement for Transland and leave how ever  
7 many individual Respondents there are,  
8 hanging. Okay?

9 MR. BELL: Yes, Your Honor.

10 MR. McMAHON: Can I ask -- is it  
11 all right if I ask the status of where we are  
12 right now, Your Honor?

13 ADMIN. JUDGE YODER: Where we are?

14 MR. McMAHON: Yes.

15 ADMIN. JUDGE YODER: Well, I'm  
16 just about to finish.

17 MR. McMAHON: Oh, I'm sorry.

18 ADMIN. JUDGE YODER: Yes. In the  
19 motion to dismiss the individual Respondents,  
20 the answer objecting to that said there was a  
21 memorandum attached to the answer, Mr. Bell?

22 MR. BELL: That may have been -- I

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1 believe that they were -- that they were  
2 combined together -- to motion and the  
3 memorandum.

4 ADMIN. JUDGE YODER: Okay.

5 MR. BELL: And I -- that may have  
6 been a typographical error.

7 ADMIN. JUDGE YODER: All right.  
8 So there was no memorandum attached? Okay.  
9 I assume that there aren't any other pending  
10 matters that we need to consider, like  
11 discovery or subpoenas or things of that sort.  
12 And I assume that, in whatever resolution  
13 occurs, you folks will appropriately consider  
14 ability to pay, to the extent that that's  
15 necessary.

16 MR. McMAHON: On that subject of  
17 pending matters, is it my understanding, or is  
18 my understanding correct that you've directed  
19 Mr. Bell to tell us what the FOTM says as to  
20 the duty of the carrier to -- or what the FOTM  
21 says about showing that a carrier knew or  
22 should have known? And knowing that would

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1 certainly --

2 ADMIN. JUDGE YODER: We'll set up  
3 a schedule. We'll set up a schedule and my  
4 thought was that we would set a schedule for  
5 you folks to get back to me on a revised  
6 settlement proposal. And if that settlement  
7 does not occur, we would set a further date  
8 for submission of additional documentation,  
9 including the FOTMs and the brief on should  
10 have known.

11 MR. McMAHON: For the purposes of  
12 settlement, it would help to advise -- me  
13 advise the client as to its position as to  
14 whether or not he met a standard. And if we  
15 knew what the standard was, that would be  
16 helpful.

17 ADMIN. JUDGE YODER: I see. Mr.  
18 Bell, is that information on the FOTM  
19 something you could provide within a discreet  
20 period of time?

21 MR. BELL: I'm not sure that it is  
22 because I don't know that every answer to

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1 every question is going to be encapsulated in  
2 the FOTM.

3 ADMIN. JUDGE YODER: That's fine.  
4 We'll give you a larger discreet period of  
5 time.

6 MR. BELL: Thank you, Your Honor.

7 ADMIN. JUDGE YODER: Okay. So  
8 should we then have a FOTM date, a settlement  
9 date, and a brief date, in that order? Does  
10 that satisfy everybody?

11 MR. McMAHON: That is fine with  
12 me, Your Honor.

13 ADMIN. JUDGE YODER: Mr. Bell?

14 MR. BELL: The FOTM, as far as a  
15 description of what's in the FOTM, or a --

16 ADMIN. JUDGE YODER: No. Copies  
17 of whatever is in the FOTM on the subject we  
18 discussed.

19 MR. BELL: Copies of what's in the  
20 FOTM on the -- yes, Your Honor. That's  
21 satisfactory.

22 ADMIN. JUDGE YODER: Okay. What

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1 date would you like for that? Does a month  
2 work?

3 MR. BELL: Yes, Your Honor.

4 ADMIN. JUDGE YODER: That would be  
5 January 16th. Okay. And the transcript  
6 should be available in five days, I believe.  
7 Mr. McMahon, I think you know the routine  
8 here. A copy of the transcript automatically  
9 goes to me and to the Field Administrator  
10 because they pay for the transcript. And you  
11 need to arrange a copy with the court  
12 reporter. The transcript eventually winds up  
13 in the case -- in the Federal Docket  
14 Management System. And you can download it  
15 from there. But eventually, I can't tell you  
16 how long eventually is.

17 MR. McMAHON: I don't know how to  
18 communicate with the court reporter, Your  
19 Honor.

20 ADMIN. JUDGE YODER: Well, you can  
21 work that out with -- it's Neil Gross.

22 MR. McMAHON: Oh, N-E-I-L?

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1 ADMIN. JUDGE YODER: Yes. G-R-O-  
2 S-S. And he can give you their address as  
3 soon as we finish, or their telephone number.  
4 Okay?

5 MR. McMAHON: Okay.

6 ADMIN. JUDGE YODER: So then we  
7 need a date by which you folks will get back  
8 to me on a proposed revised settlement  
9 agreement, which will also incorporate the  
10 changes that I identified as necessary. And  
11 does another month seem necessary or  
12 appropriate, or do you have some other --

13 MR. McMAHON: I would think a  
14 couple of weeks would do it, Your Honor.

15 MR. BELL: I agree. The end of  
16 January.

17 ADMIN. JUDGE YODER: Okay. We'll  
18 make that the 30th. So the 30th will be the  
19 date for submission of a settlement. And, if  
20 we don't get a settlement, then I'm going to  
21 need briefs on should have known, referring to  
22 whatever regulations, modem material -- modem

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1 material, I mean, and precedence that there  
2 may be on that subject, specifically as it  
3 relates to the putative or prospective facts  
4 that would need to be tried. Okay. So when  
5 do you want that date? Another two weeks?

6 MR. McMAHON: How about a little  
7 longer than that, Your Honor?

8 ADMIN. JUDGE YODER: What do you  
9 want? Do you want a month on that?

10 MR. McMAHON: Yes, sir.

11 ADMIN. JUDGE YODER: Okay. That  
12 would be February -- no, a month would --

13 MR. McMAHON: About the end of  
14 February.

15 ADMIN. JUDGE YODER: February 28  
16 would be a real date. That would work.

17 MR. McMAHON: Okay.

18 ADMIN. JUDGE YODER: Okay. So  
19 February 28. And then, if anybody needs to  
20 respond to that, they can do it within a week?  
21 That would be March 7th. Okay?

22 MR. McMAHON: Okay.

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1 ADMIN. JUDGE YODER: All right.  
2 Now, is there anything further that you  
3 gentlemen want to discuss?

4 MR. McMAHON: Not I, Your Honor.

5 ADMIN. JUDGE YODER: Mr. Bell?

6 MR. BELL: Very briefly, Your  
7 Honor. Am I to understand that -- I don't  
8 think that it was said explicitly, but the  
9 settlement agreement, as it exists, has been  
10 rejected by the Administrative Law Judge?

11 ADMIN. JUDGE YODER: No. No. I  
12 didn't say that.

13 MR. BELL: Okay.

14 ADMIN. JUDGE YODER: I said we  
15 would put it on the table and let you folks  
16 try to work out something consistent with the  
17 conversations we've had today. Does that  
18 answer your question?

19 MR. BELL: Thank you, Your Honor.  
20 It does, thank you.

21 ADMIN. JUDGE YODER: Okay.  
22 Regulations say I can approve it, reject it,

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1 or do other things. This is one of the other  
2 things. Okay?

3 MR. BELL: Okay.

4 ADMIN. JUDGE YODER: All right.  
5 Thank you both, very much. And we will hear  
6 from you.

7 MR. McMAHON: Thank you, Your  
8 Honor.

9 MR. BELL: Thank you, Your Honor.

10 ADMIN. JUDGE YODER: That's the  
11 end of our pre-hearing conference.

12 (Whereupon, the pre-hearing  
13 conference was concluded at approximately 4:47  
14 p.m.)

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CERTIFICATE


This is to certify that the foregoing transcript  
in the matter of: Transland Inc., et al

Before: The Honorable Ronnie Yoder,  
Chief Administrative Law Judge

Date: December 17, 2008

Place: Washington, DC

represents the full and complete proceedings of the  
aforementioned matter, as reported and reduced to  
typewriting.

  
John Mongoven  
Official Reporter  
Neal R Gross & Co., Inc.